Brussels, 02/12/2020



From Prof dr P.W. Hellings University of Leuven University of Ghent University of Amsterdam Director of the European Rhinoplasty Course

## **EUFOREA** ivzw

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## Dear Mr/Mrs,

I hereby state that the endonasal dilator Airmax<sup>o</sup> is a very useful non-surgical therapeutic option for patients with nasal obstruction and/or snoring due to nasal valve pathology. Therefore, the Rhinologists in major university referral centers in Rhinology are recommending the use of Airmax<sup>o</sup> to their patients.

In addition, Airmax<sup>o</sup> nasal dilators are being indicated for use by all patients seeking medical advice for nasal valve dysfunction with nasal obstruction and/or snoring at the European Rhinoplasty Course.

Patients with nasal valve problems often undergo surgery which mostly lead to inferior outcomes than can outcomes achieved by the nasal dilator Airmax<sup>o</sup>.

In addition, Airmax<sup>o</sup> dilator is preferred by patients over other nose-widening devices given the patient-friendly and unique shape, and the significant improvement of nasal flow.

Only in case of dissatisfaction with a nasal dilator, surgical correction of the nasal valve can be carried out with successes largely depending on the degree of widening of the nasal valve within aesthetic limitations.

Yours sincerely, Peter Hellings Chairman of EUFOREA

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